

## THE WORLD'S BIGGEST CYCLING EVENT... EVER!



13 UCI WORLD CHAMPIONSHIPS

11 INCREDIBLE DAYS





10 HOST VENUES





200+ RAINBOW JERSEYS



INTEGRATED

PARA-CYCLING ROAD PARA-CYCLING TRACK



4,000 AMAZING VOLUNTEERS



## THE EVENT

## #POWEROFTHEBIKE

## 13 UCI WORLD CHAMPIONSHIPS **OVER 11 DAYS IN 1 COUNTRY**

























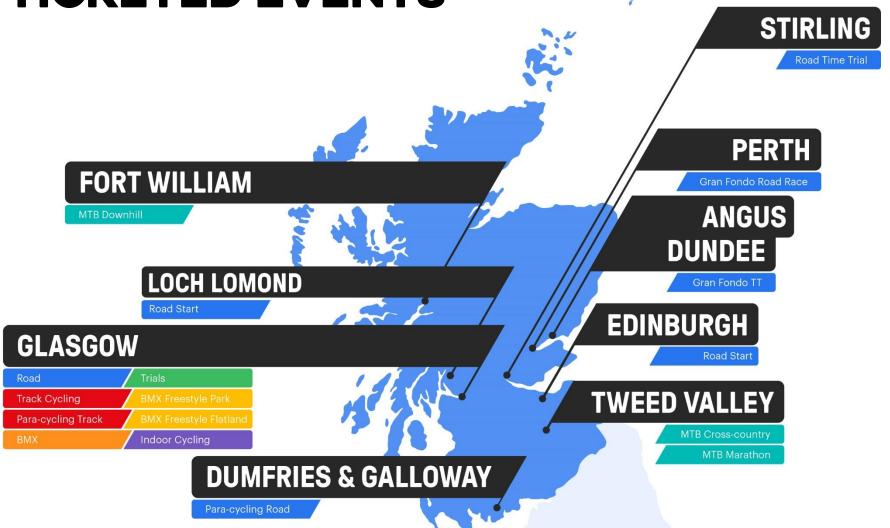


**TRACK** 



**TRIALS** 

# 13 UCI WORLD CHAMPIONSHIPS ACROSS 10 LOCATIONS FREE & TICKETED EVENTS





## **OBJECTIVES**

 Raise awareness of the 2023 UCI Cycling World Championships – in Scotland, the UK and globally

- Inspire people to cycle whilst on holiday in Scotland
- Encourage people to try cycling and make it a regular habit
- Showcase investment in cycling in Scotland
- Sell out ticketed events
- Generate large crowds at free events (including road races)
- Generate excitement to watch (if can't attend in person)





APRIL

## PRO-ACTIVE DRUMBEAT / NEWS HOOKS

- 3 Feb Six months to go
- Tickets on sale 23 Feb
- 28 Feb Charity Partners: Maggies & World Bicycle Relief
- 6 Mar Equality, diversity, inclusivity pledge launch
- International Women's Day 8 Mar
- Cycle Show London 21-23 Apr
- Earth Day 22 April
- 100 days to go: launch 23 Million Mile Challenge 25 Apr
- **UK Volunteer Week** 1 June
- 3 June World Bike Day
- Medal Launch June
- 3 July One month to go







## **ENTHUSE COMMUNITIES**

**LAND ART** 

### **BUNTING, BICYCLES & RAINBOWS**





## THE VISITOR OPPORTUNITY

- Over 2.3 billion cycle tourism trips taken in Europe annually
- Generating an estimated value of £37 billion
- Scotland's share is 0.5% of trips and around 0.8% of spend

	Cycling	МТВ	Combined
Trips (000)	338	251	589
Nights (000)	1,322	1,234	2,556
Spend (£m)	£154	£112*	£266
No. of nights	3.9	4.9	-

Source: GBTS 2019 (3-year average 2017-19) and Scotland Golf Visitor Survey 2016 \*Frontline Scotland 2016 estimated at £105m with potential to grow to £158m by 2025.

- Over 713K cycling day trips taken in 2019, generating an additional £16M
- Key short haul target markets:
  - Netherlands (58% cycle > twice a week)
  - Germany (36% cycle > twice a week)
- Supports our **responsible tourism** and **Net Zero** ambitions



#### INVESTMENT IN CYCLING IS BENEFITING COMMUNITIES ACROSS SCOTLAND

#### Highlands

- Inverness Mountain Bike Skills Loop £40k
- Laggan Forest Mountain Bike Trails £100k
- Abriachan Forest Kelpies Bike Trails £50k
- Lochaber Wheeled Sport Bike Park £290k (overall investment £525k)
- Boat of Garten Pump Track £50k\*

#### **Argyll & The Isles**

- Dunoon Bike Park The Dunoon Project
- ScotRail Highland Explorer Oban, Fort William, Mallaig

#### **Stirling & Forth Valley**

- Callendar Park Cycling Hub £158k
- Gala Park Pump Track £50k
- Clackmannan Pump Track £50k

#### **Glasgow & Clyde Valley**

- Pollock Park Cycling Hub £100k
- Cathkin Braes Cycle Hub £145k
- Bellshill Cycle Hub £100k\*
- Bellahouston Park Cycle Hub £100k
- Shotts Pump Track £50k
- Clyde Cycle Park phase 2 £550k
- Cumbernauld Upgrade BMX track £58k\*

#### **Ayrshire & Arran**

• Isle of Arran HS MTB – new cycling hub - £190k

#### **National**

- National Cycle Network £10.6m
- Cycling Facilities Fund £8m
- Cycling Community Fund £1.4m
- Energy Saving Trust e-bike scheme £900k



#### **South of Scotland**

- Stow Pump Track £50k
- South of Scotland coast-to-coast £350k
- Scotland's Mountain Bike Innovation Centre & Bike park £19m
- 7stanes Mountain Bike Trail Centres refresh £5m
- Destination Tweed long distance trail £24m

#### Orkney

• Possible Hoy on Hoy event/route

#### Moray Speyside

• Glenlivet Mountain Bike Trails - £13k\*

#### **Aberdeenshire**

- Banchory Cycling Hub £100k
- Tarland Trails 2 expanded MTB Trail centre £299k
- Aberdeen (Transition Extreme) Pump Track £50k
- Friends of Haughton Park £100k

#### **Perthshire**

- Auchterarder Pump Track £50k
- New road, gravel and e-bikes routes

#### Fife

- Middleden Mountain Bike & Skills Area £100k
- Lochore Meadows Whitewood Mountain Bike Trails £49k
- Kennoway Pump Track £50k\*

#### **West Lothian**

- West Lothian Cycle Circuit £600k
- Balbardie Park Pump Track £45k\*

#### **East Lothian**

- Hallhill Pump Track £50k
- North Berwick Pump Track £50k
- Ormiston Park Pump Trail £45k\*
- Roslin-Portobello QuietRoute 61 improvements £1m\*

Cycling Facilities Fund - £8m \* Completed



## **ADVICE FOR BUSINESSES**

Evolving the *Cyclists' Welcome Scheme* into the **Cycling Tourism Industry** 

Guide.

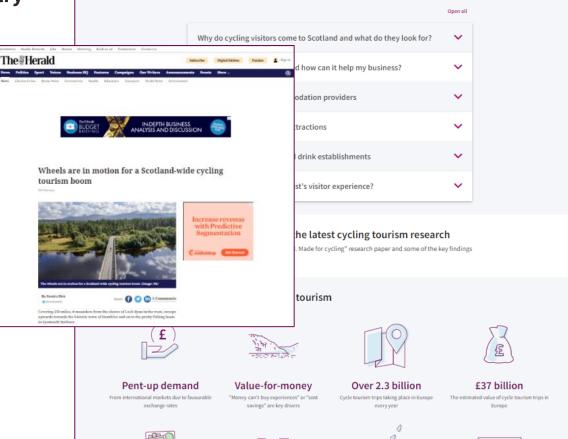
The Guide provides useful information on:

- Market insights
- Visitor insights
- Growth opportunities
- Marketing advice
- Facilities development advice
- Find the Guide on VisitScotland.org
- Good press pick up and positivity on launch
- Distribution of the Guide to industry is ongoing
- New <u>Cycling Tourism Research</u> also available
- Developing Mountain Biking in Scotland offer a <u>Mountain Bike Tourism</u> <u>in Scotland</u> business advice guide

#### 1. Practical advice to create a high-quality experience for cyclists

Like all visitors, cyclists need a good Scottish welcome. First impressions are key - make sure you have a friendly, proactive and responsive attitude towards everyone. If you are genuinely enthusiastic about your business, this will rub off on your guests. There are, however, some key products and services that cyclists look for during a visit that need to be available to suit their schedules.

Read our top tips on how to improve the quality of the visitor experience for all cyclists and increase business profitability as a result.



£14 million

Domestic tourism

overnight stays and £154 million for the

Scottish economy

0.5% and 0.8%

of trips and spend

£105 million

biking sector

## SCOTLAND. MADE FOR CYCLING.

...FOR MOUNTAIN BIKING ...FOR GRAVEL BIKING...FOR E-BIKING...FOR FAMILY CYCLING...

- 1. The bicycle was invented by Kirkpatrick Macmillan in Dumfries & Galloway in 1839.
- 2. We offer a huge variety of cycling routes through some of Europe's finest landscapes.
- 3. Visitors enjoy a right of responsible access, opening up the countryside for wilder trips.
- 4. Our National Cycle Network runs to over 1,600 miles, 700 miles traffic-free.
- 5. With 25+ trail centres, Scotland is one of the world's top mountain biking destinations.
- 6. 20+ pump tracks and growing increase participation particularly amongst younger bikers.
- 7. Top-class facilities including the Sir Chris Hoy Velodrome and Glasgow BMX centre.
- 8. A well-established track record of hosting some of Europe's best cycling events.
- 9. An enviable track record of public/private/academic sector collaboration and innovation.
- 10. Renowned ambassadors Sir Chris Hoy, Danny Macaskill, Mark Beaumont, Jenny Graham.
- 11. Increasing accessibility to cycling for more people e.g. Cycling Without Age.
- 12. Ongoing investment in riding and infra-structure projects and initiatives.
- 13. Ongoing promotion of cycling in Scotland, across multiple policy areas.

To share just a few examples...





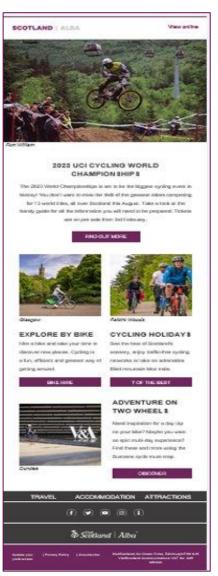
## **BUILDING THE LEGACY - RAISING AWARENESS**

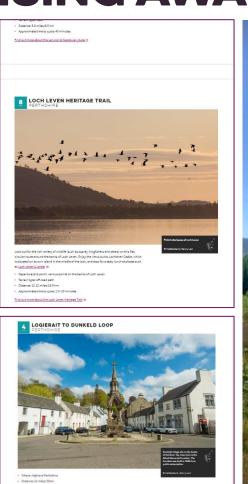






https://www.youtube.com/watch?v=GX2P4e38kqc







## **BUILDING THE LEGACY - PARTNERSHIPS**

#### Spring 2023 joint marketing campaign - Objectives

- Drive landings to visitscotland.com/cyclingroutes
- Raise awareness of Scotland as a leading cycling tourism destination,
  leveraging Scotland. Made for Cycling.
- Help raise the profile of the UCI Cycling World Championships
- Highlight key parts of the National Cycle Network
- Highlight accessibility, and responsible tourism and wellness benefits

#### **Audiences**

- Phase 1: Encourage 40 60 to be more active
- Phase 2: Family cycling family-friendly day trip routes on map

#### Timeline

March to end mid-May





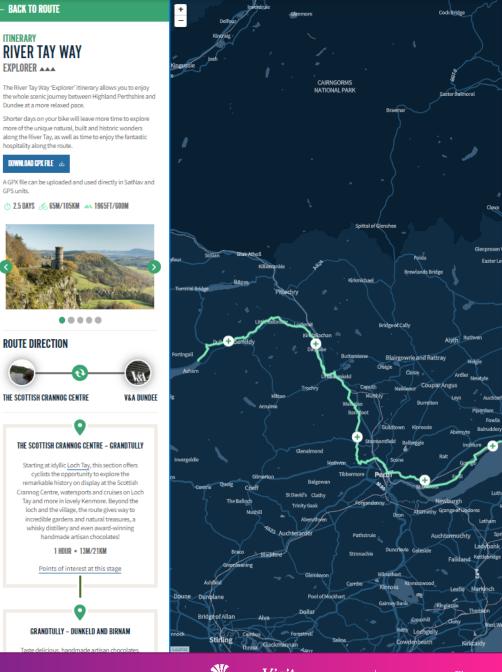




## **CYCLING MAP MICRO SITE**

- Developed by Sustrans Scotland in partnership with VisitScotland in 2018
- Aim is to highlight routes on or close to the National Cycle Network
- **250K+** page views in 2022, **107K** page views in 2021. **2023...?**
- Currently offers 7 long distance routes and 59 downloadable day trips
- 28 day trips are family-friendly
- New Deeside day trip routes x 4 added at the end of February
- South of Scotland coast-to-coast route to be added in early July 2023
- Sustrans currently creating new active travel World Championships venue routes Glasgow, Fort William, Glentress, Stirling
- Hoping to map some Championship routes, e.g. road races, para-cycling
- Driving landings traffic to the map with current spring activity







## WHAT'S NEXT?

- Develop a cycling tourism strategic legacy framework
- Influence and support infrastructure investment
- Continue to tell Scotland's cycling story
- Encourage businesses to adopt the Squiggly Bike logo

Any questions? steve.duncan@visitscotland.com



